

BluePointe Communications, LLC Joins ShoreTel as a Certified Champion Partner

Virginia Beach, VA, 05/18/2009 – **BluePointe Communications, LLC** announced today that they will begin selling and delivering ShoreTel Unified Communication solutions as a new Certified Champion Partner. ShoreTel, Inc. (NASDAQ: SHOR), a leading provider of Pure IP Unified Communications (UC) solutions, has designed the Champion Partner Program to strengthen the relationship between ShoreTel and its partners, advancing and growing both companies' market share in the unified communications industry, while ensuring every customer continues to be delighted with their ShoreTel experience.

“We’re pleased to welcome value-added partners into the Champion Partner Program – especially those that have a commitment to sales and technical training, infrastructure development and focus on customer service in delivering our innovative products and leading business solutions,” said Tom Hamilton, senior director of worldwide channel marketing at ShoreTel. “In this case, we are encouraged by BluePointe’s commitment to value-add solution sales and delivery of ShoreTel Unified Communications systems.

Since ShoreTel’s first product shipment in 1998, customer satisfaction has been the core of ShoreTel’s top business priorities, and is a requirement for the primary business values for all ShoreTel partners. Customers who purchase ShoreTel solutions rank their product above other manufacturers for technology, ease of use, management, customer service, solution experience, product features and performance. BluePointe is committed to satisfying future customers, helping contribute to ShoreTel’s ranking as Best Overall VoIP telephony vendor among end-users for the past five years in a row, according to industry analyst firm Nemertes Research.

About BluePointe Communications, LLC.

BluePointe Communications, LLC provides support in the areas of information technology, VoIP Solutions, contract and financial management. Their management team has over 40 years of combined experience managing information technology, finance, contracts, quality, purchasing, and business development projects.

About ShoreTel, Inc.

ShoreTel, Inc., (NASDAQ: SHOR) is a leading provider of Pure IP Unified Communications solutions. ShoreTel enables companies of any size to seamlessly integrate all communications – voice, video, messaging, and data – with their business processes. Independent of device or location, ShoreTel’s distributed software architecture eliminates the traditional costs, complexity, and reliability issues typically associated with other solutions. ShoreTel continues to deliver the highest levels of customer satisfaction, ease of use and manageability, while driving down the overall total cost of ownership. ShoreTel is headquartered in Sunnyvale, California, and has regional offices in the United Kingdom, Sydney, Australia, and Munich, Germany. For more information, visit www.shoretel.com or call 1-877-80SHORE.

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